Hana Financial

Hana Small Business Lending, Inc.

A subsidiary of Hana Financial, Inc.

ASSUMPTIONS TO PROJECT

Business Name _____

Please use this page to explain the assumptions used to generate the projection figures. Be sure to include the specific reasons as to why the figures differ significantly from previous years for Revenues, COGS, Expenses and Withdrawals.

For **Motels** please also complete the following:

	Period						
Current:	_____	ADR	$ _____	Occupancy	_____ %	Expenses	_____ %
***Projected:**	_____	ADR	$ _____	Occupancy	_____ %	Expenses	_____ %

* Please be sure to explain any increase or decrease in ADR, Occupancy and Expenses below.

Explanations: